TENDER NOTICE
(Tender Ref. No.: ES-NU24-002)

PROCUREMENT OF THE PRODUCTS AND SERVICES
UNDER JAPAN'S GRANT AID
FOR THE ECONOMIC AND SOCIAL DEVELOPMENT PROGRAMME
FOR NIUE
FY 2024

1. Introduction

The Government of Niue (hereinafter referred to as "the Recipient") has received a grant of One Hundred Thirty Two Million Japanese Yen (JPY132,000,000) from the Government of Japan according to the Exchange of Notes between the two Governments on July 19, 2024, concerning Japan's Grant Aid for the Economic and Social Development Programme (hereinafter referred to as "the Programme"), aiming for contributing to the implementation of the economic and social development of the Recipient.
Japan International Cooperation System (hereinafter referred to as "JICS") acts as a procurement agent for and on behalf of the Recipient for the purchase of the products and/or services necessary for the implementation of the Programme (hereinafter respectively referred to as "the Products" and "the Services").

2. Scope of Supply

The scope of supply covered by this tender (hereinafter referred to as "the Supply") consists of the following:
(1) Procurement of the Products; and
(2) Operation and Maintenance Training Service.

3. Products to be procured

The products to be procured are specified in TABLE-1 "LIST OF PRODUCTS" attached hereto.

(1) Origins of the Products shall be all countries and areas except Niue.
(2) It is the tenderer who has the burden to establish that the Products fulfil all the requirements. If, for whatever reason, JICS is not satisfied with the proof submitted by the tenderer, JICS may, at its sole discretion, request additional proof to its satisfaction, or disqualify the tender submitted by the tenderer. JICS has the sole and ultimate authority to decide whether these conditions are fulfilled.

Details of the Supply shall be stipulated in due conformity with the specifications of the Tender Documents.

4. Eligible Tenderer

(1) Eligible tenderers are those who meet all of the following qualifications:

1) to have received the Tender Documents directly from JICS;
2) NOT to be suspended from participating in tenders by the Government of Japan, the Japan

International Cooperation Agency or the Recipient;
3) NOT to be suspended from participating in tenders in accordance with "DEBARMENT GUIDELINES" set forth by JICS, revised on November 6, 2023.
Please refer to JICS's website for information about these guidelines.
https://www.jics.or.jp/jics_html-e/tender/debarment.html
4) to be Japanese nationals, which means Japanese physical persons or Japanese juridical persons controlled by Japanese physical persons;
5) to be incorporated and registered under the laws of Japan;
6) more than fifty percent (50%) of the total number of the voting rights are held by Japanese physical persons or Japanese juridical persons;
7) fifty percent (50%) and higher of the officers, meaning directors or other persons equivalent thereto, and the officers having power of representation are Japanese physical persons;
8) NOT to fall under any of the items of Articles 26, paragraph 1 of the Foreign Exchange and Foreign Trade Act (Gaikokukawase-oyobi-Gaikokuboeki-Ho, Law No.228 of 1949, Japan);
9) to have at least three (3) fiscal years' business and to be able to submit Financial Statements (Balance Sheets and Income Statements) of the tenderer's head office for the latest three (3) fiscal years;
10) to have 60 points or more in grand total, and also have 38 points or more in Financial Capability and 13 points or more in Specific Experience respectively in TABLE-2 "QUALIFICATION TO PARTICIPATE IN TENDERING PROCEDURES" of this tender notice;
11) to have experiences in overseas trading of agricultural machinery, generators, medical equipment, construction machinery and/or vehicles.
12) to have trade experience in Niue, the Cook Islands, Tonga and/or Fiji which had been completed before Tender Notice;
13) to have a head office in Japan and be capable of making close communication with the manufacturer(s), JICS and the Recipient; and
14) to have a branch office, a liaison office or an agent in the recipient country, which is capable of assisting the manufacturer(s) for their work in the recipient country and communicating with the Consignees and/or the End-users.

(2) Neither joint venture nor consortium is allowed.

(3) Tenderers who have committed repeated breaches of contract under the past programmes of Japan's Grant Aid for the Economic and Social Development Programme and/or other programmes/projects conducted by JICS shall be regarded as lacking the ability to perform the contract properly and faithfully, and consequently deemed ineligible for this tender.

5. Prohibition of Contact

Those who intend to participate in the tender shall refrain from contacting the Recipient, the End-user(s) and/or the Agent after the date of this Tender Notice until the time the contract is awarded, except for sending a Form of Expression of Interest (hereinafter referred to as "EOI"), asking questions to the Agent, responding to Agent's request for clarifications or unless otherwise instructed in the Tender Documents. JICS may decline the person or entity who contacts the Recipient, the End-user(s) and/or the Agent in breach of the foregoing sentence from participating in the tender or such person or entity may not be awarded the contract, even if such person or entity would otherwise be the successful tenderer.

6. How to obtain Tender Documents

Firms or companies who are interested in supplying the Products and/or the Services should download the Form of EOI from JICS's website and provide it to JICS by e-mail at nonprogpn@jics.or.jp. The deadline is on or before 5:00 p.m. Japan Standard Time (JST) on November 19, 2026.

- The Form of EOI should be downloaded from JICS's website. The EOI should be in PDF format and attached to an e-mail message. The subject line of e-mail should be clearly marked as in the sample below:

  ES-NU24-002/EOI/（Name of firm or company）
- It is the firms or companies' responsibilities to contact JICS by telephone or e-mail to confirm that JICS is in receipt of EOI.
- By sending one e-mail of EOI, firms or companies can receive one set of Tender Documents. If firms or companies are interested in multiple tenders, they should send respective e-mails of EOI according to their interest.
- JICS will send the Tender Documents including "Form of Tender" and "Technical Specifications" to only one e-mail address which the firm or company states in the EOI.
- JICS will send the Tender Documents only one time and will not resend them once JICS has confirmed a firm/company's receipt of the Tender Documents.
- JICS will send the Tender Documents after the deadline of EOI submission to firms or companies whose EOI is received on or before 5:00 p.m. (JST) of the deadline.
- The EOI received after 5:00 p.m. (JST) of the deadline will be declined and shall not be considered. Time of receipt of EOI is recorded by receiving mail server. JICS will send the Tender Documents after 5:00 p.m. (JST) on the day of the deadline or the following working day at the latest.
- A file of EOI should be password-protected. Firms or companies should send a separate e-mail message to inform JICS of the password simultaneously when they send e-mail messages of EOI.
- Firms or companies should screen out viruses from a file of EOI and confirm that it is uninfected before sending it to JICS. JICS shall not be held responsible for any failure of receipt of e-mail message(s) of EOI resulting from such message(s) being virus infected regardless of whether it is by accident or intent.
- The purpose of use of personal information received by JICS through EOI is to send the Tender Documents and proceed with the following procedures related to the tender.
- JICS will not be responsible for any contamination caused by computer virus.

7. Tender opening

Tender opening will be held on January 18, 2027 (JST) at the headquarters of JICS.

8. Contact for obtaining Tender Documents

Japan International Cooperation System
Attention: KANAZAWA Hitoshi (Mr.), Project Manager
First Management Department
5th Floor Harumi Center Building, 5-24, Harumi 2-Chome, Chuo-ku,
Tokyo 104-0053 JAPAN
TEL: +81-80-2448-8411, FAX : +81-3-3534-6811
E-mail address: nonprogpn@jics.or.jp

TABLE-1 LIST OF PRODUCTS

Lot No.	Item No.	Name of the Products
1	1	Tractor with implement

TABLE-2 QUALIFICATION TO PARTICIPATE IN TENDERING PROCEDURES

Financial Capability			
1	Outputs and sales for the latest financial statements (Average of the last three (3) fiscal years)		
	¥20 billion or more	45	☐
	¥10 billion or more but less than ¥20 billion	40	☐
	¥5 billion or more but less than ¥10 billion	35	☐
	¥2.5 billion or more but less than ¥5 billion	30	☐
	¥1 billion or more but less than ¥2.5 billion	25	☐
	¥500 million or more but less than ¥1 billion	20	☐
	¥250 million or more but less than ¥500 million	15	☐
	¥100 million or more but less than ¥250 million	10	☐
	Less than ¥100 million	0	☐
2	Shareholder's Equity* for the latest financial statements		
	¥1 billion or more	15	☐
	¥500 million or more but less than ¥1 billion	12	☐
	¥100 million or more but less than ¥500 million	9	☐
	¥50 million or more but less than ¥100 million	6	☐
	¥10 million or more but less than ¥50 million	3	☐
	¥0 or more but less than ¥10 million	0	☐
	Less than ¥0	-20	☐
3	Current Ratio for the latest financial statements		
	140% or more	10	☐
	120% or more but less than 140%	8	☐
	100% or more but less than 120%	6	☐
	80% or more but less than 100%	4	☐
	Less than 80%	0	☐
4	Positive net profit before tax for the last three (3) consecutive fiscal years		
	Yes	5	☐
	No	0	☐
	Total points for Financial Capability:		
Specific Experience			
5	Supply experience** as a main contractor in Niue, the Cook Islands, Tonga and/or Fiji for the last five (5) calendar years by the date of Tender Notice of the Programme (Contract amount ¥5 million or more)		
	Three times or more	10	☐
	Once or Twice	5	☐
	None	0	☐
6	Supply experience** of agricultural machinery, generators, medical equipment, construction machinery and/or vehicles as a main contractor for the last five (5) calendar years by the date of Tender Notice of the Programme		
	Three times or more	10	☐
	Once or Twice	5	☐
	None	0	☐
7	Business experience for Japan's ODA as a main contractor for the last five (5) calendar years by the date of Tender Notice of the Programme (Contract amount: ¥10 million or more)		
	Three times or more	5	☐
	Once or Twice	3	☐
	None	0	☐
	Total points for Specific Experience:		

Historical Performance			
8	Number of "Instruction for business improvement"*** received in the last one year by the date of Tender Notice of the Programme		
	Four or more	-40	☐
	Three	-30	☐
	Two	-20	☐
	One	-10	☐
	None	0	☐
Total points for Historical Performance:			
Grand Total****:			

* Shareholders' equity is the sum of capital stock, capital surplus, retained earnings and accumulated other comprehensive income, and does not include subscription rights nor non-controlling interests.

** Supply experience of used products and/or undelivered products shall be excluded.

*** JICS may issue an "Instruction for business improvement" in the following cases:

(a) When a serious non-conformity has occurred, for reasons attributable to the tenderers, with respect to type, quantity, quality,, or delivery dates of the Products to be procured under existing or previously concluded contracts between JICS and tenderers for Japan's Grant Aid for the Economic and Social Development Programme and/or other programmes/projects conducted by JICS.

(b) When a serious accident or problem has occurred, for reasons attributable to the tenderers, under existing or previously concluded contracts between JICS and tenderers for Japan's Grant Aid for the Economic and Social Development Programme and/or other programmes/projects conducted by JICS, and is considered to substantially prejudice the interests of the Recipient.

(c) When the tenderers have failed to fulfill or neglected their contractual obligations under existing or previously concluded contracts between JICS and tenderers for Japan's Grant Aid for the Economic and Social Development Programme and/or other programmes/projects conducted by JICS despite multiple reminders by JICS.

In case that tenderers who have received an "Instruction for business improvement" with respect to the contracts between JICS and tenderers under the past programmes of Japan's Grant Aid for the Economic and Social Development Programme and/or other programmes/projects conducted by JICS receive another Instruction before one year has elapsed from the date of issue of the said first Instruction, JICS may issue "a warning" to the tenderers as specified in Article 13, Paragraph 1 of the "DEBARMENT GUIDELINES" set forth by JICS.

**** Grand Total score shall be 60 points or more in order to be qualified as an eligible tenderer. And also Total score in Financial Capability shall be 38 points or more and those in Specific Experience shall be 13 points or more respectively.