

INVITATION FOR PREQUALIFICATION
(Ref. No.: ESE-MN22-001)
PROCUREMENT OF THE PRODUCTS AND/OR SERVICES
UNDER JAPAN'S GRANT AID
FOR THE PROJECT FOR THE IMPROVEMENT OF POWER SUPPLY
FOR MONGOLIA FY2022

The Government of Mongolia (hereinafter referred to as “the Recipient”) has received a grant of two billion Japanese Yen (JPY2,000,000,000) from the Government of Japan according to the Exchange of Notes between the Governments on November 29, 2022, concerning the Japan's Grant Aid for the Project for the Improvement of Power Supply for Mongolia FY2022 (hereinafter referred to as “the Project”), aiming for contributing to promotion of the economic and social development of Mongolia.

Japan International Cooperation System (JICS), as the procurement agent for and on behalf of the Recipient, will conduct the procurement of products and/or services through tendering. JICS thus announces procurement exercises as follows:

1. Products and /or Services to be procured (subject to change)

(1) Products

Battery Energy Storage System (BESS), and related equipment and facilities

The eligible source country of the Products shall be all countries and areas.

(2) Services

1) Design of Products

2) Supply of the Products

3) Construction, Installation, Connection and Termination, Testing

4) Operation and Maintenance Training

5) Defect Liability Inspection

2. Eligibility

(1) Companies must meet all of the following criteria:

1) Japanese nationals

- Companies shall be Japanese nationals (Japanese physical persons or juridical persons controlled by Japanese physical persons).
- Companies shall be incorporated and registered under Japanese laws and regulations with their head office in Japan.
- The majority of companies' capital with voting rights shall be owned by Japanese nationals and majority of board members are Japanese physical persons.
- More than fifty percent (50%) of the total number of the companies' voting rights shall be held by Japanese physical persons or Japanese juridical persons.
- Fifty percent (50%) and higher of the companies' officers, meaning directors or other persons equivalent thereto, and the officers having power of representation shall be Japanese physical

persons.

- Companies shall not fall under any of the items of Article 26, paragraph 1 of the Foreign Exchange and Foreign Trade Act (Gaikokukawase-oyobi-Gaikokuboeki-Ho, Act No.228 of 1949, Japan).
- 2) Companies shall have at least three (3) fiscal years' business and be able to submit Financial Statements (Balance Sheets and Income Statements) of their head office for the latest three (3) fiscal years.
- 3) Companies shall not be under the measures of the Government of Japan and the Japan International Cooperation Agency.
- 4) Companies shall not be suspended from participating in tenders by the Government of Japan, the Japan International Cooperation Agency, or the Recipient.
- 5) Companies shall not be suspended from participating in tenders in accordance with "DEBARMENT GUIDELINES" set forth by JICS, revised on November 6, 2023, which is posted in JICS's website (https://www.jics.or.jp/jics_html-e/tender/debarment.html).
- 6) Companies shall have business experience in Japan's ODA as a main contractor.
- 7) Companies must have one (1) or more track records in the design (including construction-related design), supply and construction (including grid connection) of a substation project or a power generation project as the prime contractor. The scale of such project shall not be less than JPY1,000,000,000, and such facilities must have at least five (5) years of operation.
- 8) Companies shall have a locally incorporated affiliate*, a representative office or a Japanese-affiliated agent in the recipient country.

*100% parent companies' affiliates are acceptable only if the companies are granted power of attorney by their parent companies.

- 9) Companies shall have two (2) or more track records of both of the following experiences (either in Japan or overseas). Experiences of their consolidated subsidiaries or companies to be subcontracted in this Project are acceptable.
 - (A) Construction of the whole process (design, quality control, installation, supervision of installation and tests) of BESS
 - (B) Construction of the whole process (design, quality control, installation, supervision of installation and tests) of either; (a) EMS (Energy Management System) and/or SCADA (Supervisory Control And Data Acquisition) for power grid that controls BESS; or (b) a system designed to control and monitor BESS which links with EMS and/or SCADA for power grid

Such BESS must have four (4) MW or more capacity and at least five (5) years of operation at the time of this invitation of prequalification. BESS in a demonstration project is acceptable.

- (2) If companies do not satisfy any of the criteria listed in (1)-6) to -9) above, it is allowed to form a joint venture (JV) with another company to collectively fulfill all the criteria, under the following conditions.
 - 1) The JV shall consist of two (2) member companies, each of which shall individually satisfy the criteria listed in (1)-1) to -5). Furthermore, the JV as a whole shall satisfy the criteria (1)-6) to -9).
 - 2) One of the member companies shall be designated as the representative of the JV.

3) No changes to the JV members shall be permitted after the prequalification process.

3. Registration (Prequalification)

- (1) It is a prerequisite for all companies wishing to participate in the opportunities to register for prequalification by sending Registration Form ([click here to download](#)) in password-protected PDF format to JICS by e-mail at **nonprogpn@jics.or.jp** on or before 5:00 p.m. of October 20, 2025 (Japan Standard Time).

The e-mail should be marked in the subject as follows:

ESE-MN22-001/Registration/Company Name (to be specified)

It is the companies' responsibility to contact JICS by telephone or e-mail to confirm that JICS is in receipt of their registration documents.

Companies who submit Registration Form are requested to respond to inquiries by JICS about the submitted documents.

- (2) JICS will notify the companies in writing of the prequalification result within approximately two (2) weeks after the deadline for the submission of the application documents, 4:00 p.m. of November 4, 2025 (Japan Standard Time).

4. Contact

For further information please contact:

Japan International Cooperation System

Address: 5th floor, Harumi Center Bldg., 5-24, Harumi 2-Chome, Chuo-ku, Tokyo 104-0053, Japan

TEL: +81-80-2448-8551 / +81-80-1316-4792

E-mail address: nonprogpn@jics.or.jp

Attention: First Management Department

OCHIAI Naoko (Ms.), Project Manager

GOTO Misuzu (Ms.), Assistant Project Manager